

2015 commissions

- Group Medicare commissions increase;
- incentive plans aimed at driving new business growth and conversion;
- agent on file communication set for distribution;
- commissions will pay by group versus by individual in 2015.

Producer

Product	New Application		Renewal Application
	Groups 2-99	Groups 100+	
MA or MAPD	\$325	\$275	\$125
Medigap	\$250	\$250	\$125
Select Option PDP	\$60	\$60	\$25



Independence