



Stay in the know

Aetna Funding Advantage
Weekly Newsletter



What's new?

Reminders

Aetna EasyAppsOnline submissions: EasyApps reduces errors and saves you time, by securely capturing employee medical data electronically via the Individual Medical Questionnaire (IMQ).

As a reminder, in order for underwriting to start the IMQ review:

1. All employees must complete their forms, and
2. You must go into the portal and follow the submission steps.

Check out the training guide on [ProducerWorld®](#) (the Quoting tab), which can help walk you through this process.

SMART training sessions: If you haven't already done so, be sure to attend one of the

SMART training sessions to learn more about our new AFA 5-50 quoting platform. SMART is currently available in AZ, CO, CT (10+), DE (16+), FL, GA, IA, IL, KS, MA, MD, ME, MO, NC (26+), NE, NJ, OH, OK, PA, SC, TN, TX, UT, WI, WV and WY. More markets will be added in the coming weeks, too.

The next SMART training sessions will take place on:

- Wednesday, July 19th at 1 p.m. EST, [click here to register](#).
- Thursday, July 20th at 1 p.m. EST, [click here to register](#).

New GRX census template: Please remember, AFA new business groups with 15 or more enrolled subscribers (10 or more in Georgia and Nebraska) can get GRX medical underwriting. **Within [updated GRX census template](#)**, there is a tab that will auto-populate for illustrative quoting in SMART.

AFA broker bonus program: Don't forget! When you sell AFA to small groups* with up to 50 eligible employees - you get a special bonus! You'll earn \$50 per enrolled employee. Check out the [flyer](#) for more information.

*For January 1, 2017 through January 1, 2018 effective dates.



Aetna is the brand name used for products and services provided by one or more of the Aetna group of subsidiary companies, including Aetna Life Insurance Company and its affiliates (Aetna).

We are located at 151 Farmington Ave, Hartford, Connecticut 06156.

©2017 Aetna Inc. The Aetna name and logo are registered trademarks.

[Privacy Information](#) | [Legal Statement](#) | [Product Legal Disclaimers](#) | [Member Disclosure](#) | [Aetna Companies: State Directory](#)