



August 16, 2012

Dear Producer,

As an industry leader in the group insurance benefits market, AIG Benefit Solutions is firmly committed to working with our business partners to ensure principled corporate governance. Today more than ever, it's imperative that our collective business practices are in compliance with applicable state and federal insurance regulations that may impact you and your clients.

To that end, we want to ensure that all individual and entity producers (agents and brokers) who sell, solicit or negotiate our insurance products are appropriately licensed in their resident state, as well as the states in which their policyholders reside, and are properly appointed with our underwriting companies.

Please note that, if you work with sub-producers, licensing and appointment requirements also apply to any sub-producers with whom you work. If there is a sub-producer involved with an account/policy, both the sub-producing entity and sub-producing individual need to be appropriately licensed in their resident state, as well as the states in which their policyholders reside, and need to be appointed with the appropriate issuing company for the products being offered.

We are currently conducting a routine review of all of our accounts regarding producer licensing and appointment. During this review process, we may contact you for any necessary information.

Ensuring that your carrier and your agency are operating in a fully compliant manner is a vital, value-added service for the clients you serve. Please know that AIG Benefit Solutions takes this obligation very seriously and that we are committed to do business with agencies that share this commitment.

If you have any questions regarding this matter, please contact us at [Lisa Fisher](#) by email or phone (215-701-3069) at Brown & Brown, or AIG directly at appointme@aigbenefits.com.

AIG Benefit Solutions is the marketing name for the domestic group benefits division of American International Group, Inc. Underwriting risks, financial and contractual obligations, and support functions associated with products marketed by AIG Benefit Solutions are the responsibility of the underwriting companies, which include American General Life Insurance Company of Delaware* (Wilmington, DE), American General Assurance Company* (Schaumburg, IL), American General Indemnity Company* (Omaha, NE), American General Life Insurance Company* (Houston, TX), The United States Life Insurance Company in the City of New York (New York, NY) and National Union Fire Insurance Company of Pittsburgh, Pa., with its principal place of business in New York, NY. *These companies do not solicit business in New York.

Copyright © 2012 All rights reserved.

AIG Benefit Solutions
3600 Route 66 • Neptune, NJ 07753 • www.aigbenefits.com

[Privacy Policy](#)