



SMARTer quotes

Aetna Funding Advantage
New Quoting Tool

aetna[®]

Correction: Our new SMART quotes for AFA

New Illustrative Quoting Tool and Underwritten Proposal for 5-50 AFA now available in DE, FL, NE, UT, WI, WV, and WY.

Note: In a previous version of this email, we indicated that Nevada was live on SMART. Nevada is not live on SMART at this time.

Starting Monday, you can get illustrative quotes for Aetna Funding Advantage (AFA) on our SMART (Small Market Aetna Rating Tool) platform. SMART builds on the QRS system you already know and use for Affordable Care Act (ACA) plans. SMART makes it easy to get an

accurate, real-time illustrative quote for AFA - with the ability to quickly re-quote when needed.

A better proposal

We also have an enhanced illustrative and underwritten proposal for Aetna Funding Advantage. You can check out the new illustrative proposal today, our new underwritten proposal launches for 8/1 effective dates. Improvements include:

- View of all four components of monthly payment (claims funding, stop loss premium, claims run out and administrative costs)
- Review plan availability for each member to take advantage of value-based care networks and set up out-of-state coverage
- See ancillary products (dental, vision and life/disability) on the same proposal as medical

Attached is a sample of the new proposal.

Note: SMART illustrative quoting and the new proposal will be available in all AFA markets by 8/1.

Attend one of our training/refresher sessions:

- Wednesday, June 14th at 1pm EST, [click here to register](#)
- Thursday, June 15th at 1pm EST, [click here to register](#)

We will schedule additional training dates shortly.

Below are all the markets where SMART is available for 5-50 AFA:

CT (10+), DE (16+), FL, GA, KS, MO, NC (26+), NE, NJ, OH, PA, SC, TX, UT, WI, WV and WY

Stay tuned for more markets to launch!

For questions about Aetna Funding Advantage, contact your Brown &

Brown broker consultant.



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